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## OUTRIGGER Hospitality Group Welcomes Rainell Mano as Area Director of Sales & Marketing



HONOLULU – OUTRIGGER Hospitality Group is pleased to announce the appointment of Rainell “Kawai” Mano as the new Area Director of Sales & Marketing for OUTRIGGER Kaua’i Beach Resort & Spa and OUTRIGGER Kona Resort & Spa.

In her new position, Mano will be responsible for maximizing market share, revenue and occupancy growth while upholding OUTRIGGER’s mission and values. Her leadership will ensure the continued success and growth of both properties, providing exceptional guest experiences that align with OUTRIGGER’s commitment to excellence.

Mano brings more than two decades of leadership experience in hospitality, with a track record of driving revenue growth, cultivating high-performing teams and implementing innovative strategies across globally recognized brands. She has successfully managed large-scale events,

developed strategic partnerships and enhanced operational efficiencies to elevate guest satisfaction and financial outcomes.

Previously, Mano served as Director of Sales & Events at The Ritz-Carlton O’ahu, alongside leadership roles at PRA Business Events, Four Seasons and Marriott International.

“Kawai’s wealth of experience and passion for excellence make her an outstanding addition to our team,” said Angela Murphy, vice president of sales – The Americas at OUTRIGGER Hospitality Group. “Her proven expertise in driving revenue and delivering exceptional guest experiences will be instrumental in ensuring the ongoing success of our OUTRIGGER Kaua’i and OUTRIGGER Kona properties.”

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### ABOUT OUTRIGGER RESORTS & HOTELS

For more than 75 years, OUTRIGGER has charted a journey of discovery – expanding from Hawai’i to premier resort destinations including Fiji, Mauritius, Thailand and the Maldives. The privately held hospitality company invites guests to ‘Come Be Here’ with authentic Signature Experiences and the [OUTRIGGER DISCOVERY loyalty program](#) – a member of the award-winning Global Hotel Alliance (GHA). OUTRIGGER’s multi-branded portfolio includes OUTRIGGER Resorts, Hawaii Vacation Condos by OUTRIGGER<sup>®</sup>, The Kapalua Villas Maui and OUTRIGGER Honua Kai Resort & Spa while also managing select properties from top international hotel brands including Embassy Suites by Hilton<sup>®</sup>. Find out more at [OUTRIGGER.com](https://www.outrigger.com) or visit @OUTRIGGERResorts on [Facebook](#), [Instagram](#) and [Twitter](#).

### MEDIA CONTACT

Monica Salter | VP Global Communications & Social Responsibility  
OUTRIGGER Hospitality Group Email: [monica.salter@outrigger.com](mailto:monica.salter@outrigger.com)