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OUTRIGGER Kona Resort & Spa Joins Forces with Teneo Hospitality Group to Elevate National Sales Presence



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KONA, HAWAII – [OUTRIGGER Kona Resort & Spa](#) has entered into a partnership with [Teneo Hospitality Group](#), a distinguished representation firm specializing in group sales for luxury hotels and resorts worldwide. As of March 1, 2025, Teneo officially serves as the national sales office for OUTRIGGER Kona Resort & Spa, enhancing the resort's reach within the meetings, incentives, conferences and events (MICE) market.

The partnership enhances OUTRIGGER Kona Resort & Spa's presence in the luxury group space, reinforcing its commitment to elevated guest experiences. With the debut of the Voyager 47 Club Lounge and the brand new luxe Royal Huaka'i Suite, the resort continues to set a new standard for refined hospitality along the Kona Coast.

"Partnering with Teneo Hospitality Group is a significant step in further establishing OUTRIGGER Kona Resort & Spa as a premier destination for groups, meetings and incentives," said Angela Murphy, OUTRIGGER's Vice President of Sales, The Americas. "Teneo's deep industry relationships and expertise in the group segment align seamlessly with our dedication to providing exceptional and authentically Hawaiian experiences for our clients."

Situated along the breathtaking Keauhou Bay, the newly transformed OUTRIGGER Kona Resort & Spa boasts the largest meetings and conventions center in the region, offering oceanfront venues, world-class hospitality and immersive cultural programming.

"We are excited to welcome OUTRIGGER Kona Resort & Spa to the Teneo portfolio. This partnership expands our offerings in the Hawaiian Islands, providing our clients with an exceptional resort for their group events." said Jamie Bruce, President, Teneo Hospitality Group.

Exclusive Group Offer

To celebrate the new partnership, OUTRIGGER Kona Resort & Spa is offering a limited-time incentive for new group bookings between April 1, 2025 through August 31, 2025 and October 1, 2025 through February 28, 2026, with a book-by date of **June 30, 2025**. The offer includes:

- **Royal Huaka'i Suite Experience** (valued at over \$8,000)
- **One-hour hosted welcome reception** in the brand new Royal Huaka'i Suite for up to 30 guests
- **Two-night VIP suite upgrade** for the group's honored guest
- **\$5,000 credit to the master account** for groups booking a minimum 300-room night block

Elevate your next meeting or corporate retreat with an oceanfront setting, modern amenities and authentic Hawaiian hospitality. Secure your group's place at OUTRIGGER Kona Resort & Spa and take advantage of the exclusive offer before it expires. For more information or to book an event, visit www.outrigger.com or contact sales@teneohg.com.

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ABOUT OUTRIGGER RESORTS & HOTELS

For more than 75 years, OUTRIGGER has charted a journey of discovery – expanding from Hawai'i to premier resort destinations including Fiji, Mauritius, Thailand and the Maldives. The privately held hospitality company invites guests to 'Come Be Here' with authentic Signature Experiences and the [OUTRIGGER DISCOVERY loyalty program](#) – a member of the award-winning Global Hotel Alliance (GHA). OUTRIGGER's multi-branded portfolio includes OUTRIGGER Resorts, Hawaii Vacation Condos by OUTRIGGER®, The Kapalua Villas Maui and OUTRIGGER Honua Kai Resort & Spa while also managing select properties from top international hotel brands including Embassy Suites by Hilton®. Find out more at OUTRIGGER.com or visit @OUTRIGGERResorts on [Facebook](#) and [Instagram](#).

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